

Press Release
London, November 20, 2008

INTERTANKO launches an updated version of its landmark Questionnaire 88, the industry standard for ship assessment by charterers, brokers, agents, suppliers.

INTERTANKO launches Version 3 of its Questionnaire 88

On the 20th anniversary of the publication of the Questionnaire 88 (Q88), INTERTANKO has revised its industry standard questionnaire. In February this year, INTERTANKO's Vetting Committee revived the 'Questionnaire 88 Working Group' to work under the chairmanship of Captain Ashley Cooper (Scorpio Ship Management S.A.M) to review the Q88 to ensure that it meets today's commercial environment.

Captain Ashley Cooper, Marine Manager at Scorpio Ship Management, says, "The revised Q88, with incorporation of further and up to date information required for the ship assessment decision, will prove more user friendly and should find greater appeal within the industry."

The Q88 was last revised in 2004 and the new version takes into account new questions and changes to the document's format which makes it much easier to view. The Working Group also took a revolutionary step in making the Q88 easier to transfer between various parties' internal systems by publishing an XML version of the questionnaire. Further revisions are expected in the future to ensure the questionnaire remains up-to-date and continues to be seen as an industry standard.

INTERTANKO Marine Director, Capt Howard Snaith, says, "Keeping Questionnaire 88 up to date and relevant to today's industry's needs is all part of the continuous improvement approach undertaken by our members".

This work has been carried out with the invaluable assistance of Heidenreich Innovations LLC which operates the web site, www.Q88.com.

Fritz Heidenreich, President of Heidenreich Innovations, says, "We emailed our subscribers to find out what additional information would be the most beneficial to include in the new version. We received an overwhelming response and this helped us enhance the information which is contained in the Q88."

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